

The College Placement Council

62 Highland Avenue / Bethlehem, PA 18017

A 3940-1.24

6/83



CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average \$ Offers		Percentiles ¹			Number of Offers		Average \$ Offers		Percentiles ¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	50	906	\$1493	\$1574	\$1667	\$1541	\$1208	233	4434	\$1486	\$1564	\$1625	\$1500	\$1268
Business—General (incl. Mgmt.)	35	701	1367	1483	1708	1375	1083	54	1916	1453	1486	1958	1438	1083
Marketing & Distribution	23	311	1327	1435	1625	1208	1000	28	847	1367	1419	1708	1342	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	25	139	1577	1376	1916	1583	1250	46	314	1402	1297	1875	1329	1029
Economics ²	27	102	1785	1575	2083	1791	1300	40	222	1680	1501	2042	1750	1250
Other Social Sciences	20	164	1433	1337	2000	1500	875	40	458	1278	1258	1833	1162	833
ENGINEERING														
Aeronautical	7	97	1840	1998	*	*	*	33	325	2023	1987	2291	2100	1791
Chemical	29	210	2195	2204	2333	2208	2000	76	886	2213	2250	2458	2250	1958
Civil (incl. Construction, Sanitary, & Transportation Engng.)	19	212	1822	1873	*	*	*	26	515	1870	1872	2208	1888	1350
Electrical (incl. Computer Engng.)	233	2140	2161	2150	2291	2166	2050	567	5718	2154	2125	2297	2166	2040
Geological	+	3	+	1960				+	26	+	2147			
Industrial	8	198	1962	2050	*	*	*	28	621	2072	2045	2308	2050	1800
Mechanical	120	839	2091	2113	2250	2083	1794	325	2773	2089	2097	2250	2091	1833
Metallurgical (incl. Metallurgy & Ceramic Engng.)	7	83	2177	2118	*	*	*	16	196	2202	2152	*	*	*
Mining	+	8	+	2095				+	26	+	2042			
Nuclear (incl. Engng. Physics)	4	29	1978	2070	*	*	*	10	82	2105	2085	*	*	*
Petroleum	+	51	+	2599				+	215	+	2586			
Engineering Technology	17	155	2022	2007	*	*	*	29	450	2023	2017	2167	2025	1833
SCIENCES														
Agricultural Sciences	3	55	1139	1327	*	*	*	6	151	1431	1364	*	*	*
Biological Sciences	10	39	1599	1440	*	*	*	20	91	1630	1442	2000	1833	1083
Chemistry	1	38	1760	1738	*	*	*	8	103	1875	1716	*	*	*
Computer Science	119	664	1903	1934	2175	2000	1400	222	1663	1914	1934	2167	2000	1468
Health (Medical) Professions	+	87	+	1472				12	229	1548	1582	*	*	*
Mathematics	12	111	1739	1789	*	*	*	28	261	1816	1779	2083	1885	1375
Other Physical & Earth Sciences	1	40	2208	1844	*	*	*	6	103	1850	1780	*	*	*
Totals	770	7382						1853	22625					

¹ Percentiles are computed on regional data.

² Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

(Data Combined For Men and Women)

INTERIM PERIOD 4/9/83 THROUGH 5/6/83

By Functional Area For All Types of Employers	Number Of Offers		Average \$ Offers		Percentiles ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	53	930	\$1506	\$1574	\$1700	\$1541	\$1225
Business Administration	8	350	1361	1475	*	*	*
Communications	1	56	1500	1569	*	*	*
Community & Service Orgs. Work	1	27	1083	1079	*	*	*
EDP-Programming/Systems	155	749	1962	1932	2250	2004	1475
Engineering	401	3718	2112	2126	2275	2150	1833
Farm & Natural Resources Mgmt.	+	19	+	1194			
Finance & Economics	42	259	1786	1565	2041	1833	1417
Health (Medical) Services	1	101	1000	1445	*	*	*
Manufacturing &/or Industrial Opns.	3	151	1646	1934	*	*	*
Mathematics/Statistics	5	64	1836	1715	*	*	*
Merchandising/Sales Promotion	39	304	1192	1329	1583	1125	960
Personnel/Employee Relations	2	24	1729	1517	*	*	*
Research—Non-Scientific	5	20	2017	1720	*	*	*
Research—Scientific	6	142	1523	1841	*	*	*
Rotational Training—Non-Technical	11	86	1252	1351	*	*	*
Rotational Training—Technical	15	98	1687	1892	*	*	*
Sales—Non-Technical Degree	17	241	1560	1467	*	*	*
Sales—Technical/Scientific Degree	5	43	1947	1867	*	*	*
Totals	770	7382					

CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83

Number of Offers	Average \$ Offers		Percentiles ¹		
	Regional	National	Regional	National	90th 50th 10th
240	4510	\$1479	\$1564	\$1625	\$1500 \$1250
37	1071	1433	1471	2000	1333 1000
6	134	994	1447	*	* *
7	121	1089	1190	*	* *
301	1924	1980	1938	2250	2004 1583
1016	11024	2122	2117	2292	2150 1917
+	49	+	1301		
53	971	1746	1506	2041	1750 1417
14	269	1441	1535	*	* *
13	418	1791	1928	*	* *
15	157	1870	1694	*	* *
46	718	1197	1322	1541	1166 960
3	67	1719	1325	*	* *
8	66	1844	1534	*	* *
22	352	1765	1828	2167	1892 1125
18	244	1393	1365	*	* *
20	198	1770	1903	2233	2000 1208
26	623	1488	1451	1750	1600 1000
8	109	1717	1918	*	* *
1853	22625				

¹ Percentiles are computed on regional data.
^{*} Not computed for fewer than 20 offers.
[†] No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

INTERIM PERIOD 4/9/83 THROUGH 5/6/83

Graduate Program	Number Of Offers		Average \$ Offers		Percentiles ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	+	39	+	\$1921			
MBA (Non Technical Undergraduate)	98	305	\$2499	2278	\$3500	\$2500	\$1833
MBA (Technical Undergraduate)	6	84	2833	2522	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	13	2375	1948	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	9	+	2323			
Administration (incl. Public Hospital, etc.)	+	27	+	1818			
HUMANITIES & SOCIAL SCIENCES							
Humanities	+	3	+	1867			
Social Sciences	+	22	+	1869			
ENGINEERING							
Chemical	5	26	2465	2367	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	45	2583	2315	*	*	*
Electrical (incl. Computer Engrg.)	47	231	2477	2481	2643	2458	2333
Industrial	2	10	2271	2387	*	*	*
Mechanical	24	112	2576	2356	2501	2388	2208
Nuclear (incl. Engrg. Physics)	1	14	2275	2449	*	*	*
SCIENCES							
Chemistry	+	3	+	2467			
Computer Science	23	86	2421	2326	2537	2418	2240
Geology & Related Geological Sciences	+	12	+	2500			
Mathematics	7	17	2094	2168	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	1	11	2350	2329	*	*	*
Totals	176	1069					

CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83

Graduate Program	Number Of Offers		Average \$ Offers		Percentiles ¹		
	Regional	National	Regional	National	90th	50th	10th
Accounting	1	245	\$1833	\$1911	*	*	*
MBA (Non Technical Undergraduate)	103	898	2494	2176	\$3500	\$2417	\$1884
MBA (Technical Undergraduate)	24	193	2673	2424	3333	2558	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	87	2375	2108	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	45	2167	2218	*	*	*
Administration (incl. Public Hospital, etc.)	+	50	+	1872			
Humanities	3	26	1855	1600	*	*	*
Social Sciences	+	65	+	1719			
Chemical	14	80	2474	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	89	2204	2271	*	*	*
Electrical (incl. Computer Engrg.)	110	516	2442	2445	2643	2416	2291
Industrial	15	51	2270	2290	*	*	*
Mechanical	53	275	2449	2378	2665	2438	2208
Nuclear (incl. Engrg. Physics)	2	30	2367	2377	*	*	*
Chemistry	1	13	2120	2306	*	*	*
Computer Science	38	171	2391	2326	2576	2396	2205
Geology & Related Geological Sciences	+	59	+	2475			
Mathematics	11	39	2169	2204	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	5	25	2454	2408	*	*	*
Totals	392	2957					

¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced¹

Graduate Program	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average \$ Offers		Percentiles ²			Number Of Offers		Average \$ Offers		Percentiles ²		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	31	195	\$2734	\$2550	\$3333	\$2750	\$2208	96	383	\$2633	\$2474	\$3167	\$2667	\$2083
MBA - Tech Undergraduate	14	47	2940	2813	*	*	*	21	97	3005	2731	3383	3100	2083
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	57	176	2867	2706	3500	2917	2167	115	363	2917	2648	3542	2917	2325
MBA - Tech Undergraduate	2	46	3167	2760	*	*	*	9	89	2982	2711	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	41	103	2566	2572	3000	2583	2000	66	215	2735	2600	3333	2750	2083
MBA - Tech Undergraduate	8	24	3114	3023	*	*	*	19	33	2857	2858	*	*	*
Totals	173	591						326	1200					

DOCTORAL DEGREE CANDIDATES

ENGINEERING

Chemical	1	19	\$3375	\$3167	*	*	*	2	50	\$2979	\$3094	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	3044				1	6	3242	2823	*	*	*
Electrical (incl. Computer Engrg.)	2	22	3242	3226	*	*	*	7	85	3096	3163	*	*	*
Mechanical	4	7	3146	3062	*	*	*	5	19	3188	3092	*	*	*
SCIENCES														
Chemistry	10	66	2871	2822	*	*	*	17	166	2908	2687	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	+	3	+	2667				+	15	+	2536			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	2	8	3217	3194	*	*	*	3	16	3075	3097	*	*	*
Physics	1	10	3600	2972	*	*	*	6	53	3339	2911	*	*	*
Totals	20	137						41	418					

¹ Years of full-time, non-military employment
² Percentiles are computed on regional data
^{*} Not computed for fewer than 20 offers
[†] No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
INTERIM PERIOD 4/9/83 THROUGH 5/6/83

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CURRICULUM	ACCTG-PUBLIC			BANK-FINANCE			MERCHANDISING			AERO-ELECTRNC			AUTO, MECH-EGPT			BLDG MATERIAL		
ACCOUNTING	/	1507	41	/	1165	4	/	1700	1	/	1725	2	/		/		/	
	/	1625		/			/			/			/		/		/	
	/	1225		/			/			/			/		/		/	
BUSINESS - GENERAL	/	1666	1	/	1372	8	/	1156	15	/	1500	1	/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	
MARKETING/DISTRIBUTN	/			/			/	1144	12	/	1538	4	/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	
HUMANITIES	/			/	1745	9	/	1382	12	/			/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	
ECONOMICS	/			/	1731	17	/	1250	1	/			/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	
OTHR SOCIAL SCIENCES	/			/	1824	9	/	996	9	/			/		/		/	
	/			/			/			/			/		/		/	
	/			/			/			/			/		/		/	

AVERAGE MONTHLY SALARY OFFERS
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CURRICULUM	ACCTO-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	/	/	/	/ 1933 4	/	/
CHEMICAL	/	/	/	/ 2113 10	/ 2000 1	/
CIVIL -CNSTR/BAN/TRP	/	/	/	/ 2041 1	/ 2018 1	/ 1762 7
ELECTRICAL -COMPTN	/	/	/	/ 2184 167	/ 2152 6	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/ 2047 4	/	/
MECHANICAL	/	/	/	/ 2087 48	/ 2196 8	/ 2020 6
METALLURGICAL	/	/	/	/ 2183 3	/ 2275 1	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/ 2016 1	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/ 2022 7	/	/

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDISE		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL SCIENCES	/		/	1000	1	/		/		/	1417	1
	/		/			/		/		/		
BIOLOGICAL SCIENCES	/		/			/	1250	1	/	2046	5	
	/		/			/			/			
CHEMISTRY	/		/			/			/			
	/		/			/			/			
COMPUTER SCIENCE	/	1771	2	/	1473	13	/	1456	5	/	2024	69
	/			/			/			/	2208	
	/			/			/			/	1833	
HEALTH (MED) PROFSNS	/		/			/			/			
	/		/			/			/			
MATHEMATICS	/	1927	1	/	1478	5	/		/	2200	1	
	/			/			/		/			
OTHER PHYSCL/EARTH SC	/		/			/			/	2208	1	
	/		/			/			/			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 4/9/83 THROUGH 5/6/83

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CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	/		/	1583	1	/		/	1458	1	/	
	/		/			/		/			/	
BUSINESS - GENERAL	/	1583	2	/	1622	5	/	1604	2	/		/
	/		/			/		/		/		/
MARKETING/DISTRIBUTN	/	1597	3	/	1650	1	/	1375	2	/		/
	/		/			/		/		/		/
HUMANITIES	/	1633	2	/		/		/		/		/
	/		/			/		/		/		/
ECONOMICS	/	1791	1	/		/	1750	1	/		2092	2
	/		/			/		/		/	2208	1
OTHR SOCIAL SCIENCES	/	1625	1	/	1650	1	/		/		/	
	/		/			/		/		/		/

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC			FOOD-VERAGE			GLASS-PAPER			METALS/PRODS			PETRO/ALLIED			
AERONAUTICAL	/		/	/		/	/		/		/		/		/		/		
CHEMICAL	/	2185	1	/	2208	1	/	2250	5	/	2246	9	/		/	2325	1	/	
CIVIL -CNBTR/BAN/TRP	/		/	/		/	/		/		/		/		/	2375	1	/	
ELECTRICAL -COMPTR	/	2152	4	/	2147 2275 2050	29	/		/	2200	1	/		/	2250	1	/	/	
GEOLOGICAL	/		/	/		/	/		/		/		/		/			/	
INDUSTRIAL	/		/	/		/	/		/		/		1800	1	/			/	
MECHANICAL	/	2218	6	/	2160	19	/	2250	1	/	1937	2	/	2091	10	/	2327	4	/
METALLURGICAL	/		/	/	2250	1	/		/		/		/		/	2375	1	/	
MINING	/		/	/		/	/		/		/		/		/			/	
NUCLEAR -ENGRG PHYS	/		/	/		/	/		/		/		/		/			/	
PETROLEUM -NATL GAS	/		/	/		/	/		/		/		/		/			/	
ENGINEERING TECH	/		/	/	1956	4	/		/	2059	2	/		/				/	

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	/	/	/ 1000 1	/	/	/
BIOLOGICAL SCIENCES	/ 1300 1	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
COMPUTER SCIENCE	/	/ 2027 10	/ 1989 3	/	/ 2042 1	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/	/ 1750 2	/	/	/	/
OTHR PHYSCL/EARTH SC	/	/	/	/	/	/

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/	/	/	/	/	/
BUSINESS - GENERAL	/ 1750 1	/	/	/	/	/
MARKETING/DISTRIBUTN	/	/	/ 1458 1	/	/	/
HUMANITIES	/ 2000 1	/	/ 1875 1	/	/	/
ECONOMICS	/ 1901 4	/	/	/	/	/
OTHR SOCIAL SCIENCES	/	/	/	/	/	/

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	/	/	/	1691 3	/	/
CHEMICAL	/	/	2141 1	/	/	/
CIVIL -CNSTR/BAN/TRP	/	/	2131 3	1772 2	1479 4	/
ELECTRICAL -COMPT	2263 3	2205 1	2115 11	1828 9	1791 1	/
GEOLOGICAL	/	/	/	/	/	/
INDUSTRIAL	1812 2	/	2083 1	/	/	/
MECHANICAL	2167 2	/	2029 5	1757 9	/	/
METALLURGICAL	/	/	/	1793 1	/	/
MINING	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	2218 2	1458 1	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/
ENGINEERING TECH	/	/	2069 4	/	/	/

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
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CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL SCIENCES	/	/	/	/	/	/
BIOLOGICAL SCIENCES	/ 1003 2	/	/	/	/ 1000 1	/
CHEMISTRY	/	/ 1760 1	/	/	/	/
COMPUTER SCIENCE	/ 2079 4	/	/ 1742 2	/ 1673 10	/	/
HEALTH (MED) PROFSNS	/	/	/	/	/	/
MATHEMATICS	/ 2000 1	/	/	/ 1926 2	/	/
OTHR PHYSCL/EARTH SC	/	/	/	/	/	/

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC			BANK-FINANCE			MERCHANDISING			AERO-ELECTRNC			AUTO, MECH-EGPT			BLDG MATERIAL		
MBA - NON-TECHNICAL	/	1925	7	/	2752	30	/	1861	7	/	2500	1	/	2792	2	/	/	
	/			/	3500		/			/			/			/	/	
	/			/	2250		/			/			/			/	/	
MBA - TECHNICAL	/	2750	1	/	3333	1	/			/	2129	1	/			/	/	
	/			/			/			/			/			/	/	
	/			/			/			/			/			/	/	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG			ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED		
MBA - NON-TECHNICAL	/	2813	2	/	/	2708	3	/	2833	1	/	2025	1	/
	/			/	/			/			/			/
MBA - TECHNICAL	/			/	/			/			/			/
	/			/	/			/			/			/

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	/	3500	1	/		/	1958	1	/		/	/
	/			/		/			/		/	/
	/			/		/			/		/	/
MBA - TECHNICAL	/	2930	3	/		/			/		/	/
	/			/		/			/		/	/
	/			/		/			/		/	/